



WINNING CYBER WITH AIG

We have an experienced cyber insurance team in the Nordics, ready to support our brokers in this rapidly expanding space with a wide range of products and broad risk appetite. To help our brokers win and retain more business with AIG, here are some of our preferred risks and market differentiators, along with some of our Cyber insurance leaders dedicated to help you.



Cyber Underwriting Sweet Spots



CyberEdge®

Our core Cyber product:

- Modules covering 1st party costs, extortion, network interruption and cyber liability among other things
- Other extensions available eg system failure, OSP cover



CyberEdge PC

A cyber "wrap-around" policy:

- Supplements AIG Property and Liability policies
- Provides cover for injury or physical damage caused by a cyber event



CyberEdge Plus

CyberEdge extensions:

- Ideal for augmenting non-AIG Property and Liability policies
- Provides cover for injury, damage and business interruption from a cyber event

PREFERRED CLIENTS

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies

- ✓ Nearly all industry sectors (exceptions below)
- ✓ Businesses of all sizes from SMEs to large multinationals



CAUTION

- Credit rating agencies
- Social Media platforms

AIG Cyber Differentiators



Cyber Expertise

- One of the largest cyber insurance teams in the Nordics.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.



Nipping in the Bud

- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".



Preventing cyber losses

- A range of complimentary services including our own Cyber Risk Engineer .
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training.
- Helps prevent a cyber loss from happening in the first place.

Our Nordic Cyber Leaders

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