



# How can we help?

WINNING WITH AIG



## Aerospace

### Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities

Airlines

#### Preferred Clients

General Aviation Operations



- ✓ Any well managed risk, worldwide.
- ✓ Large multinationals through to single aircraft operations.
- ✓ General Aviation minimum aircraft value \$1m.

#### Clients with:

- A high level of interest in loss prevention through quality management and appropriate protection schemes.
- An appetite to establish long term trading partnerships.

#### Bespoke solutions

Insurance solutions for the following operations:

- General Aviation Operators & Owners, hull and liability (seating limit of 50)
- Airport owners and operators (3rd party liability)
- Aerospace manufacturers (3rd party liability)
- Ground service Providers (3rd party liability)
- Refuelling liability

Aerospace Manufacturers

Airports

Air Traffic Control providers

Refuelling Operations

Airside contractors

### Aerospace International Differentiators



**Airlines**

- Second and third tier operations with excellent safety record
- Operators with advanced Risk Management framework



**Manufacturers & Airports**

- Non-critical component manufacturers
- Airside liability
- Refueling liability
- Airport owners and operators



**General Aviation**

- Industrial Aid jets and turbo prop fleets



**Space**

- Launch and In-Orbit
- Launch Vehicle Flight Only
- Post-Separation and In-Orbit Risk



**Global Risk Engineering**

- Experienced Aerospace Risk Engineers worldwide
- Industry and sector specialists
- Help clients avoid and minimise losses
- Insights for clients about their potential vulnerabilities.



**Claims**

Dedicated team of claims experts will mobilise rapid response to a covered event and, after coverage is confirmed, will advance our policyholders up to 50% of an agreed loss estimate within 7 days, giving them the immediate working funds they need for damages, repairs, clean-up costs and extra expenses.



**Market Leading Experience**

An experienced aviation insurer in the market with a 70-year history



**Partnership**

Create long-term client relationships to provide solutions and products that are relevant for our insureds needs.



**Innovation**

Expanded offerings, be it through new or increased coverages and multi-national solutions.



**Multinational Excellence**

Coverage provided is worldwide (excluding territories sanctioned by OFAC or US/European sanctions).

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information on AIG can be found at [www.aig.com](http://www.aig.com) and [www.aig.com/strategyupdate](http://www.aig.com/strategyupdate) | YouTube: [www.youtube.com/aig](http://www.youtube.com/aig) | Twitter: @AIGinsurance | LinkedIn: [www.linkedin.com/company/aig](http://www.linkedin.com/company/aig). AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at [www.aig.com](http://www.aig.com). All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. AIG Europe S.A. is an insurance undertaking with R.C.S. Luxembourg number B 218806. AIG Europe S.A. has its head office at 35D Avenue John F. Kennedy, L-1855, Luxembourg, <http://www.aig.lu/>. AIG Europe S.A. is authorised by the Luxembourg Ministère des Finances and supervised by the Commissariat aux Assurances 7, boulevard Joseph II, L-1840 Luxembourg, GD de Luxembourg, Tel.: (+352) 22 69 11 - 1, [caa@caa.lu](mailto:caa@caa.lu), <http://www.caa.lu>